

**Appraisal
Institute®**

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Real Estate Solutions*

North Star Chapter of the Appraisal Institute

January 2017 Meeting

1265 Josephine Rd., Roseville, MN ~ 651-633-0676 ~ Web site: www.northstarai.org

December, 2016

North Star Chapter of the Appraisal Institute

In conjunction with

Risk Management Association (RMA) MN Chapter

Present the

January Luncheon Meeting

Thursday, January 26, 2017

“CONTRACTS IN A REAL ESTATE LENDING CONTEXT”

Lecturer/Developer: Eric Nilsson, Esq., Nilsson Brandt, P.A.

Location: Jax Café, 1928 University Ave., Minneapolis, MN 55418
612-789-7297 Website: <http://jaxcafe.com/?act=contactus>

Schedule: 9:30 - 11:30 am - Chapter Board Meeting
11:30 am - Registration
12:00 pm - Luncheon Buffet
12:30 pm - 2:30 pm - Presentation

For those in the 7-county metro area there is no fee for this meeting if you have paid your Chapter Service Fees (CSF) for 2017. Please remember that the CSFs are due, and if you have not yet paid, we will be accepting a check or credit card for payment at the meeting.

For our Guests and those who belong to the North Star Chapter and do not pay the 2017 CSF, the fee for this meeting is \$50.00

Reservation Deadline is Tuesday, January 24, 2017

2 Hrs. Appraisal Institute CE approved.
2 Hrs. MN Appraisal & Real Estate CE applied for.

This program was developed & is administered by the North Star Chapter of the Appraisal Institute

2016 - President - Tony Lesicka's Corner

What a year it has been for the North Star Chapter, and for the National Appraisal Institute as well!

We had our "Real Estate Valuation in Condemnation Appraising" seminar back on November 11th. If you missed it, stay tuned for next year's offerings like this. This one had presenters that were a group of high profile attorneys who are experts in this field, and who need qualified appraisers like you to work on some very interesting assignments. This seminar was well attended, and provided an opportunity to both learn more about the condemnation world, and meet some potential clients!

We also had our Vikings Stadium Luncheon and Tour on December 14th! We thought we'd continue the trend of the TCF Stadium and the Target Field tours.

Our final Chapter Meeting was held on November 21st, and as usual, we were fortunate to have the incoming National President as our guest speaker. This year it was Jim Amorin, MAI, SRA, AI-GRS who was able to update us all on a new policy change by National that will result in an overhaul of the process by which the Chapter's finances are handled. We sent some communication out to the membership in regards to these changes, and we strongly encourage you to read it, and understand what is being changed. The changes are significant. Please feel free to contact us with any questions you may have.

There has also been a lot going on "behind the scenes" within the Chapter, including the decision by the Board in September to contract with Association Development Services (ADS), which is an association management company, to supplement Maribelle's efforts for the Chapter. This decision came after years of long, diligent discussions, which had been brought to a culminating point, really with the loss of Kurt Ophus last year, and the exposure that it revealed. So far, ADS has started out by helping with the more mundane aspects of the Chapter's operations, things like Quickbooks, and managing the website. As the relationship develops into next year and beyond, you will start to see new things like a social media presence, higher profile marketing and advertising of our events and the benefits of our designations, etc. There are also some other, operational changes that will make participating in the Chapter's efforts, whether it be Board or committee members, or other volunteers, a lot easier.

On that note, I would once again ask you to consider participating in the Chapter by volunteering for one of the many committees and project teams for 2017! There is so much work to be done. Your efforts will be valued and your time respected. And as Byron Miller, SRA, AI-RRS and his Government Relations Committee members showed us earlier this year when they got three appraisal-related bills passed and signed into law, you can make a difference!

Congratulations to those new designees in 2016! Paul Grace, Jon Day, Chris Mauer, Kyle Martin, Tony Ruzek, Ryan Bauer, Alyssa Browne, Jake Scheeler and Trevor Brovold all received their MAI; Robert Gehm, MAI and Phil Vandever - the SRA; David Lawrence, MAI, SRA his AI-RRS and John Kubes, MAI - his AI-GRS. Once again, all your hard work has finally paid off, and now you can start reaping the benefits of having an Appraisal Institute designation in this highly competitive and consequential market we are in.

Lastly, I personally want to thank you for giving me the opportunity to serve you this year as President of the Chapter. I have tried in all of my efforts to work hard to accomplish things that will benefit you directly, and will continue to do so for the remainder of the year. Thanks to Frances Odenthal and her Nominating Committee for this year, you will be in very good hands with both the Executive Committee and the Board of Directors slated for 2017!

Tony Lesicka, MAI
Chapter President—2016

2017 - President—Brian Tinjum's Corner

Thank you, Tony Lesicka, MAI for your leadership as the 2016 President of the North Star Chapter. It has been an interesting year with tough issues that needed to be addressed. I know he has invested countless hours as he continued to strive for what was in the best interest of the Chapter.

Thank you to Janene Hebert, MAI; Laura Lamont, Candidate; Alan Leirness, MAI; and Scott Neu, MAI; for their service on the board of directors for the past three years. I welcome Byron Miller, SRA, AI-RRS as Treasurer and Ryan Bauer, MAI; Joan Johnson, RM; Joe Ibach, MAI; and Mark Warren, Candidate; as new board members in 2017.

Congratulations Byron Miller, SRA, AI-RRS for receiving the Appraisal Institute Education Trust's Y.T. and Louise Lee Lum Award. Through his leadership, the Chapter Government Relations Committee was able to get some much needed legislation passed which benefited appraisers in Minnesota. The Chapter Government Relations Committee is working on plans for addressing more issues during 2017 that affect appraisers.

The Chapter has worked with the newly formed North Dakota Appraiser Association (NDAA) to provide Appraisal Institute education in December 2016 in North Dakota. We look forward to continuing to work with the NDAA during 2017 to provide education in North Dakota.

During October 2016 the North Star Chapter contracted with Sheryle K Hazard, CAE, President of Association Development Services, Inc. to provide assistance to our Executive Director, Maribelle. The scope of work included providing assistance with accounting and other financial management/administration tasks. With the action taken by the Appraisal Institute Board of Directors at its November meeting in Chicago, we will now be transferring many of the financial management/administration tasks to the Appraisal Institute's National Finance Staff under the new Appraisal Institute Chapter Financial Management and Administration Policy.

I challenge each chapter member to be active and get involved during 2017 in the North Star Chapter. Involvement is simple: attend a chapter meeting; take a chapter education offering; volunteer to help on a committee or project team; and as a result the North Star Chapter and you will both benefit.

I look forward to 2017 being another productive year.

Brian Tinjum, MAI
2017 North Star Chapter President



2 New Presidents for 2017

Brian Tinjum - North Star Chapter
Jim Amorin - Appraisal Institute

Appraisal Institute Chapter Financial Management and Administration Policy

The Appraisal Institute Board of Directors took action at its November meeting in Chicago that will affect our chapter. The Board approved a motion recommended by the Finance Committee to adopt a new Appraisal Institute Chapter Financial Management and Administration Policy. Under the policy, the chapter board of directors will retain all fiduciary duty and responsibility to develop a budget, select vendors, authorize payments, determine how funds are spent, and establish compensation packages for chapter staff, as well as payments to contractors. The administrative tasks of performing accounting services, paying vendors, preparing financial reports and preparing IRS Form 990 would shift to the Appraisal Institute's national finance staff. The goal is to minimize Appraisal Institute liability (chapters and national), enhance efficiencies and remove chapter burdens. The National Board wants to enhance chapter's ability to focus our attention on providing member services, education and value by reducing the chapter's current administrative burden. The policy took effect immediately, with the plan for initial staged implementation and a target date of full implementation by January 1, 2018.

The new policy also will open the national reserve portfolio investment vehicles and professional oversight to assets held in trust by chapters for the Appraisal Institute as a whole. The Appraisal Institute plans to leverage technologies that will provide chapters with 24/7 access to vendor payment records, copies of invoices and financial reports.

As a result of this new policy, a number of existing Minimum Chapter Criteria requirements will be eliminated, including submission of the Internal Control Policy Form, submission of financial statements, completion of the annual financial review/audit, completion of federal tax returns and the need for executive directors to be bonded.

There have been many conference calls and letters circulating and the North Star Chapter Board of Directors will keep you apprised of the situation.

Brian Tinjum, MAI

North Star Chapter President - 2017

For more information on this Policy and the FAQs - go to the following links:

Chapter Financial Management and Administration Policy

Adopted by the Appraisal Institute Board of Directors on 11/18/2016

(Paste this address into your browser) <http://www.appraisalinstitute.org/file.aspx?DocumentId=1677>

FAQs - To help you better understand this policy, the Appraisal Institute has compiled a lengthy list of commonly asked, policy-specific questions and has provided answers.

CFMAP FAQ's http://www.myappraisalinstitute.org/myappraisalinstitute/downloads/CFMAP_FAQs.pdf



Appraisal Institute Honors

Byron Miller, SRA, AI-RRS

Y.T. and Louise Lee Lum Award

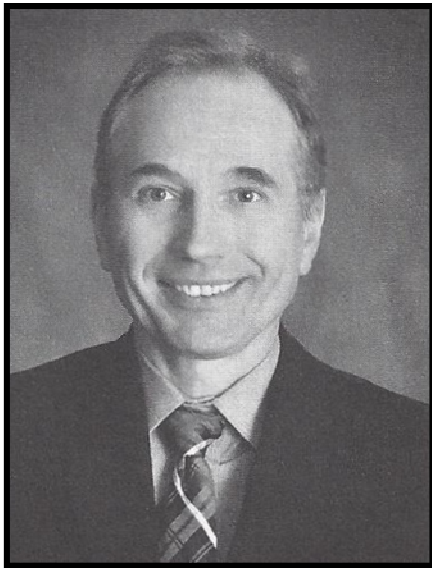
Congratulations to Byron Miller, SRA, AI-RRS who was selected as the 2016 recipient of the Y.T. and Louise Lee Lum Award by the Appraisal Institute!

The Y.T. and Louise Lee Lum Award was established in 1963 and honors Y.T. Lum – a prominent member of the American Institute of Real Estate Appraisers, an internationally known speaker, and authority on real estate – and his wife, Louise Lee. The purpose of the Y.T. and Louise Lee Lum Award is to recognize one or more worthy individuals who have made a distinguished contribution to the appraisal profession during the immediate preceding year. The Y.T. and Louise Lee Lum Award is open to Appraisal Institute professionals, as well as those who do not belong to the Appraisal Institute.

The Y.T. and Louise Lee Lum Award is given in recognition of, and great appreciation for, the distinguished contribution to the furtherance of the high ideals of the profession of real estate appraising and practices, mindful of the fact that this contribution was possible only through the zeal, uprightness, sacrifice, devotion, acumen and ability of the contributor. The winner is selected by the trustees of the Appraisal Institute Education Trust.

Miller was selected because of his crucial contributions to the real estate valuation profession. As chair of the Appraisal Institute's North Star Chapter's Government Relations Committee, he successfully led an effort to review and revise the Minnesota real estate appraisal licensing law. In working to advance the legislative proposals, Miller spent countless hours assessing the need for legislation by canvassing members of the North Star Chapter and consulting with the Appraisal Institute's Washington office.

We all know that Byron would want his main "team", Ray Vandever, Christy Mackaman and Brett Hall to be recognized as well .



Appraisal Journal Honors

Dan P. Mueller, MAI

Outstanding Service Award

Dan is the winner of *The Appraisal Journal's* 2015 Outstanding Service Award. This award recognizes the member of *The Appraisal Journal's* Editorial Board, Review Panel, or Academic Review Panel who during the previous year has shown exceptional commitment to *The Appraisal Journal* through outstanding service and has contributed countless volunteer hours to the Journal as a member of *The Appraisal Journal Review*

Dan is an executive director with Integra Realty Resources—Minneapolis/St. Paul, where he provides appraisal expertise on a broad array of property types, and unique and specialized situations. He is a recognized expert in eminent domain and litigation-oriented settings, having testified in multiple states and Washington, DC.

Dan is an engaged volunteer for the Appraisal Institute. He is a current member of *The Appraisal Journal* Review Panel and a past member of *The Appraisal Journal* Editorial Board. He is a long-standing member and former chair of the Comprehensive Examination Panel, and he is a member of the Body of Knowledge Committee. He is a past president of the Appraisal Institute's North Star Chapter, and he has held positions on numerous local and national committees, including the Leadership Development and Advisory Council, the Qualifying Education Committee, the General Appraiser Council Admissions Committee, and the Curriculum Committee. Additionally, he was a contributor to the twelfth edition of *The Appraisal of Real Estate* and has been an educational instructor.

Dan is a frequent speaker at specialized real estate events, addressing topics such as mining valuation, functional obsolescence, convenience store valuation, valuation of outdoor advertising, and minimum compensation and appraisal extremes in condemnation settings.

Dan earned his bachelor of science degree in business administration and economics from Winona State University. He is a certified general appraiser in Iowa, Minnesota, North Dakota, South Dakota, and Wisconsin.

The list of Dan's contributions to the Chapter goes on and on as noted above - having been President of the Chapter in 2007, and on just about every committee the Chapter has had. Long before "Advisors" were in vogue, Dan was helping many of you with Comp Exams, Demo Reports - putting together one of our most successful Trends Seminars ever, Instructing courses and just making himself available to help anyone in any way possible.

Chapter President, Tony Lesicka, MAI, commented that "*Dan's long history of service for the benefit of others in the profession is an example we should all follow*" and added that if our members haven't considered getting involved either at the Chapter level or the National level, they should.

With heartfelt gratitude and appreciation we say “Thank You” to Two Great Gentlemen who will retire from current Appraisal Institute National Positions

Jason L. Messner, MAI - Appraisal Institute Region III Chair and National Director



It doesn't seem like that long ago that Jason Messner joined the MN Chapter of the AIREA (it was in 1989), earned his Designation (in 1994) and became involved in Education (in 1994 or 1995). He (and Stu Mortrude) worked tirelessly at trying to work with two different facilitators to help the Chapter offer quality education for the members. It just wasn't working and they went to the Board suggesting that the Chapter take on the offering of courses and seminars. The hours spent could never be counted, but they were instrumental in turning everything around so that many of you were/are able to stay here in MN and take the more advanced and quality courses without having to travel all over the US.

Jason was installed as President of the Chapter in 2003 and slowly but surely became involved in Region III. Since then he has worked tirelessly again on your behalf, to make sure that the 'grass roots' voices were heard at the National Level. Seven or eight years ago he was strongly recommended to be called on to climb the ladder to become the Chair of Region III. Thankfully for all of us he was willing to do so. He has been the advocate of our membership and all of those throughout the Region. He always has done, and many times has fought mightily, for what he thought was in the best interest of all of you. Jason has just relinquished his duties as the Chair of Region III. He is respected and admired by all not only at the Chapter level, but at the Regional and National Level.

We are thankful and grateful to you, Jason for all you have done to help all of us. A teacher, a role-model, a man with a vision, a mentor to everyone in the Region, the State, the Dakotas, Wisconsin - just everyone you meet.

Most importantly, Jason, we all thank you for being our friend - a very special, loyal friend to all in the North Star Chapter!

Craig M. Harrington, SRA, AI-RRS - Appraisal Institute Education Chair



Craig has not only been the developer for many of the current Appraisal Institute Basic Appraisal Principles and Basic Appraisal Procedures courses, but he has also developed the online 7-Hour USPAP equivalent course, as well as the online 15-hour USPAP course, for the Appraisal Institute. In the last 2 years, Mr. Harrington has also developed the new education for the Review Designation. His credits include the Review Theory – Residential course, which premiered in 2013, and the Review Case Studies – Residential course, which will premiere in 2015.

Craig received the Appraisal Institute's 2014 President's Award and received a standing ovation for just some of his many contributions to the Appraisal Institute over the years. He has received many other recognition awards including the prestigious Dr. William Kinnard, Jr. Academic Award.

Craig's contributions to help ensure the Appraisal Institute remains the pre-eminent provider of real estate valuation education include service on the A-I Seminars Subcommittee, the Residential Appraiser Council, the Qualifying Education Committee, the Educational Programs Committee, the Continuing Professional Development Subcommittee and the Curriculum Subcommittee. Craig has also been the Chair of the National Education Committee for four years, as well as also serving on the Appraisal Institute's Strategic Planning Committee. We all know Craig as a master of Education, a Mentor, fantastic Instructor, Chapter Cheerleader and good friend. We are truly grateful for all of his help in many, many ways!

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~ Recent Changes in Membership Status ~

Tom Strauss, SRA to Semi-Retired

Scott Mandy to Retired Status

Peter Pelletier, SRPA, SRA to Retired Status

Marc Knoche, MAI to Retired Status

Larry Hempler, SRA to Semi-Retired

Wendy Walker, MAI transfer to So. California Chapter

We are extremely thankful to all of you for your active years of dedication. Our hope is that you will remain semi-actively involved in the Chapter as you look to the future!

~WE ARE SADDENED BY THE LOSS OF~

Herb Nyberg, MAI, SRA - 1-1-2016

Jim Kramer, MAI - 1-4-2016

Steve Paulis - 1-19-2016

Vincent Dolan, MAI - 3-14-2016

Dave Berg, MAI - 12-16-2016

~ WE WELCOME ~

Candidates for Designation - MAI

Jon Barclay - General

Nathan Haasken - General

Ethan Waytas - General

Affiliates

Greg Dremehl- Sioux Falls

Megan Klosterman - Barnesville

Brian Larson - Little Canada

Alex Oestreich - Fargo

Brittany Schmoll - Lake Lillian

Practicing Affiliates

Justin Beyer - Bismarck

Brock Boatman - Minneapolis

Don Buckley - Park Rapids

Melody Devine - Minneapolis

Sierra Hamilton—Minneapolis

Patricia Hodenfield - Billings, MT

Harry Johnson - Minneapolis

Tom Mager - Cohasset

Jeremiah Neville - Minneapolis

Kassidy Noem - Castlewood, SD

Angie Pendergas - Sioux Falls

James Ryan - Prior Lake

Gary Spillman - Stanton

CONGRATULATIONS TO OUR NEWLY DESIGNATED MEMBERS!

Paul Grace, SRA - MAI

Jonathan Day - MAI

Phillip Vandever - SRA

Robert Gehm, MAI - SRA

David Lawrence, MAI, SRA - AI-RRS

Christopher Mauer - MAI

Kyle Martin - MAI

John Kubes, MAI - AI-GRS

Tony Ruzek - MAI

Ryan Bauer - MAI

Alyssa Hamilton Browne - MAI

Jake Scheeler - MAI

Trevor Brovold - MAI

Many Happy Years Ahead!

Officers, Directors and Regional Representatives Installed For 2017

Chapter Officers:

President..... Brian Tinjum, MAI
Vice President..... Justin Reed, MAI
Secretary..... Josh Folland, MAI
Treasurer..... *Byron Miller, SRA, AI-RRS*
Ex-Officio: Tony Lesicka, MAI (Immediate Past President)

Directors:

Ryan Bauer, MAI 3 Year Term
Joan Johnson, RM 3 Year Term
Joe Ibach, MAI 3 Year Term
Mark Warren - Cand. Gen 3 Year Term
Eric Bjorklund, MAI 2 Year Term
Jon Gargulak, MAI 2 Year Term
Greg Reich, MAI, SRA 2 Year Term
Mary Ulwelling, SRA 2 Year Term
Joe Mako, MAI 1 Year Term
Lee Peterson, SRA 1 Year Term
Ryan Bessler, MAI 1 Year Term
Sam Schulte, MAI 1 Year Term
.....

Regional Committee Members (4) Brian Tinjum, MAI (Automatic as President)

Two Year Term: Michael Moynagh, MAI and Frances Odenthal, MAI
One Year Term: Christy Mackaman, MAI and Justin Reed, MAI - VP

Regional Committee Alternates:

Two Year Term: Kevin Casserly, MAI; Mike Bownik, MAI
Brian Gatzke - Cand. Gen; and Bill Waytas, SRA
One Year Term: Mike Tinker, MAI and Michelle Koeller, MAI

We would like to thank our four retiring Board Members, the Immediate Past President, Region III Representatives and Region III Alternate for their great contributions and willingness to serve on the Board. We are thankful that they have been with us over the last three to four years—listening to all the discussions (some a lot longer than others) and making some tough decisions that faced the Board.

Frances Odenthal, MAI, Immediate Past President, for her year's of service and dedication to the Chapter
Janene Hebert, MAI
Laura Lamont - Candidate - General
Alan Leirness, MAI
Scott Neu, MAI
and to
Jeff Warfield, MAI - Region III Representative
Robert Gehm, MAI, SRA for serving as a Regional Alternate



North Star Chapter Education News.... 2017 Plans

We are planning our education schedule for 2017. Watch for announcements advising you of terrific offerings coming your way... there will be flyers, postcards, and e-mails being sent out.

USPAP, BP& E and MN Supervisory will definitely be scheduled:

- 7- Hr. USPAP course in April and July and hope to offer the 2018-2019 version in Dec in Sioux Falls and either December or early January in MN
- Business Practices and Ethics in July
- MN Supervisor Appraiser/Trainee Appraiser course in March, July and October

General/Residential Courses to Upgrade Licenses

- General Appraiser Income Approach - Pt 1 - spring/summer
- General Appraiser Income Approach - Pt. II - spring/summer - 1 month later
- General Appraiser Report Writing - early summer
- Residential Course - Possibly a joint effort with MAAR

Advanced Courses

- Advanced Market Analysis and Highest and Best Use - to be determined ASAP
- Advanced Concepts - to be determined ASAP

Appraisal Review Courses

- Review Case Studies -Residential - in the spring/summer

Professional Development Programs

- Fundamentals of Separating Real Property - is a possibility in the summer/fall

Continuing Education - Seminars

Feb. 17 What's New in Residential Construction - 4 Hrs. - scheduled for February 17, 2017 - 4 Hours.

Feb. 16 Introduction to Green Buildings: Principles and Concepts - 8 Hour Course

- Yellow Book Seminar - waiting for availability announcement - early spring
- Land/Valuation - 2 NEW seminars when available - hopefully in July/August - to meet License Deadlines
- Effective Rents - 4 Hrs. with another 4 Hr. seminar
- Review of Guidelines for Disciplinary Cases - NEW - 4 Hours also possible availability in August - Lic. Dead.

Chapter Developed

May 16 19th Trends Seminar is scheduled for May 16, 2017

- Another great 'Legal' seminar in the spring and possibly one more in the Fall
- 1/2 day mini Resident. Seminar (summer) and a 1/2 day mini General Seminar (Fall/winter)- Trends format

South Dakota

- We would like to offer 1-2 classes in May and the new USPAP in December of 2017

NDA—North Dakota Appraisers Association

(we will continue to help them by co-sponsoring events when possible)

Feb. 14 Introduction to Green Buildings: Principles and Concepts - scheduled in Fargo, ND—8 Hr

Feb. 15 What's New in Residential Construction - Fargo - February 15, 2017 - Fargo, ND—4 Hr 1- 4 Hr. offering in the am and another 4 Hr. offering in the afternoon

Thank you for your patience with us as we schedule this Education. It is our intention to offer the latest in Appraisal Institute and Chapter offerings. So many of the seminars/courses need to be premiered in Chicago to iron out glitches, etc. before we are allowed to schedule them. We want to offer the most current and informative seminars/courses possible for you! Watch the website for postings.

ARE YOU INTERESTED IN SERVING ON A 2017 COMMITTEE??

Our 2017 President, Brian Tinjum, MAI, would like to find “committed” people who are interested in participating in the operations of the Chapter. This is one of his main goals for the year. He would like each of you to be given the opportunity to volunteer for positions on the Chapter Committees. If you are interested, please consider one of the Committees listed below and send an e-mail to the Chapter Office indicating which committee you would like to be involved in.

Brian would be happy to hear from you if you would send him an e-mail: brtinjum@arvid.net or you can send an e-mail to: maribelle@northstarai.org or maribellec@aol.com

CANDIDATE GUIDANCE COMMITTEE GENERAL (3-YEAR TERM) _____	RESIDENTIAL (3-YEAR TERM) _____
EDUCATION COMMITTEE GENERAL (3-YEAR TERM) _____	RESIDENTIAL (3-YEAR TERM) _____
BYLAWS _____	FINANCE _____
GOVERNMENT RELATIONS _____	HOSPITALITY MEMBER SERVICES _____
PROGRAM COMMITTEE _ _____	PUBLIC RELATIONS _____
HISTORICAL DATA COMMITT _____	WEB-SITE COMMITTEE _____

Would you be interested in attending LDAC? May 3 - May 5, 2017 - Washington, D.C.

What is LDAC?

- The Leadership Development & Advisory Council (LDAC) is a group of dedicated appraisers who come together once a year in Washington, D.C., to formulate solutions to problems and challenges faced by the appraisal profession.
- LDAC strives to foster creative thought from talented individuals involved in the real estate appraisal profession while developing future leaders of the Appraisal Institute.
- LDAC also establishes an “appraiser-presence” in Congress and demonstrates that the Appraisal Institute is made up of professionals who recognize the importance of being actively involved in the political process.
- LDAC has served as a source of leadership and as an inspiration for new programming ideas for the Appraisal Institute since 1969. Through a series of roundtable discussions, LDAC provides a forum where ideas and opinions on targeted topics of concern to the appraisal profession are exchanged.

Up to 100 Participants will be selected based on the following criteria:

1. Must be a Designated Member, Candidate or Practicing Affiliate in good standing with the Appraisal Institute.
2. Personal attributes, to be described in letter of recommendation (i.e., an up-and-coming leader in his/her Chapter, a strong contributor to discussion on a sophisticated level).

If you have any interest in attending these meetings, please let the Chapter President, Brian Tinjum know as soon as possible. The registration will open February 14th and these spots fill up quickly.

Respond by e-mail to Brian at: brtinjum@arvig.net or Maribelle at: maribelle@northstarai.org and you'll be sent an application immediately.

The Chapter would like to ask you to consider this a 3 year commitment if possible as the Appraisal Institute likes to have 3 years of consistency from the attendees. Watch for a full announcement early next week explaining the details!

Attention: Designated Members - Are your CE Requirements Current?

Appraisal Institute records indicate that Designated members from chapters across the U.S. have yet to complete their Continuing Education cycles from either 2014 or 2015.

So please check your Status report to see if you belong to one of these two groups!

Members who were required to complete their CE by the end of 2015 currently have suspended memberships and must meet their hours and/or requirements by Dec. 31, 2016, or their membership will be terminated.

Members with a CE cycle end date of 2016 must meet their hours and/or requirements by Dec. 31, 2016, or their membership will be suspended.

If you do belong to one of the groups, the Appraisal Institute National office has made every effort to contact you about your current CE requirements via phone, email and mailed letters, and now AI is contacting local chapters to assist it in its efforts. The department has sent an email to chapter directors with a summary report of those members who have yet to fulfill their CE requirements and what requirement(s) they need to satisfy.

If you have Questions: please contact CE at ce@appraisalinstitute.org or 312-335-4401 or Maribelle at 651.633.0676

Attention: Candidates for Designation

Candidates for Designation have **less than a week** to complete their 2016 Annual Minimum Progress.

Candidates who have a Timeline to Designation set to expire in 2016 or a Candidate who is behind on Annual Minimum Progress should complete a **Candidate Extension Request** prior to the end of 2016 in order to avoid termination of his/her Candidacy. Check to make sure you have done this before December 31!

<http://www.appraisalinstitute.org/ai-ce-resources/>

Appraisal Institute Scholarship Opportunities

AIET Candidate for Designation Scholarship - July 1

Candidates for Designation who are active in appraising and need financial assistance to take Appraisal Institute courses leading to the MAI or SRA designations. This Scholarship was developed to cover all post-certification education needed to complete the Candidate for Designation Program.

AIET Minorities and Women AI Course Scholarship - Deadline Jan. 1, April 1, July 1, Oct. 1

Minorities and women Candidates for Designation who are active in appraising and need financial assistance to take Appraisal Institute courses leading to the MAI or SRA designations

AIET AI Course Scholarship - Deadline Jan. 1, April 1, July 1, Oct. 1

Candidates for Designation who are active in appraising and need financial assistance to take Appraisal Institute courses leading to the MAI or SRA designations.

AIET Undergraduate Scholarship - Deadline is April 15

Awarded on the basis of academic excellence, this scholarship helps finance the educational endeavors of undergraduate students concentrating in real estate appraisal, land economics, real estate or allied fields.

AIET Graduate Scholarship - Deadline is April 15

Awarded on the basis of academic excellence, this scholarship helps finance the educational endeavors of graduate students concentrating in real estate appraisal, land economics, real estate or allied fields.

AIET Minorities and Women AI Education Scholarship - Deadline is April 15

Minorities and women students pursuing academic degrees in real estate appraisal or related fields.

These scholarships are funded by the Appraisal Institute Education Trust (AIET)

For more information go to: <http://http://www.aiedtrust.org/pages.asp?id=5>

Appraisal Institute Designation Education Vouchers

Sponsored by the Appraisal Institute Diversity Committee, the Designation Education Voucher scholarships are awarded to qualified Appraisal Institute Candidates for Designation working toward an Appraisal Institute designation.

www.appraisalinstitute.org/education/education-resources/scholarships/designation-education-vouchers/

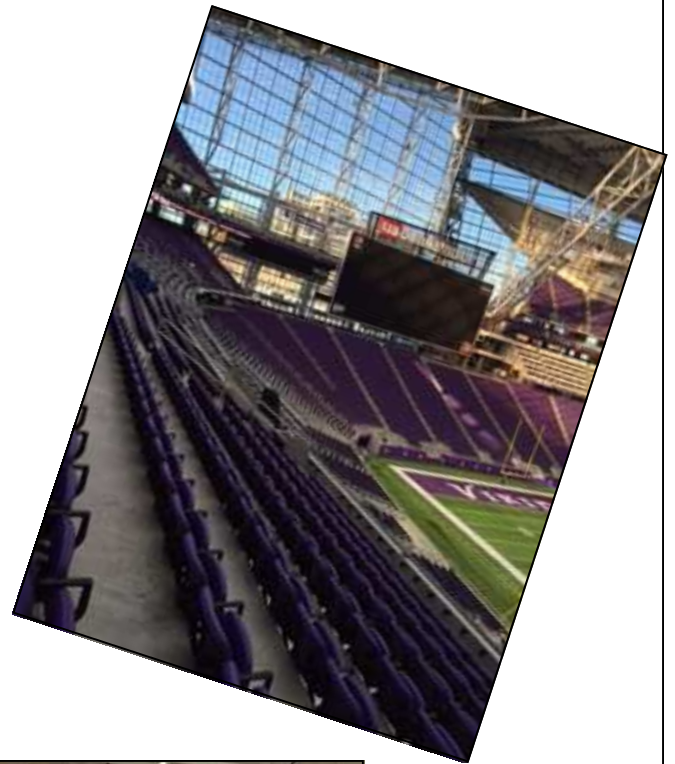
November 21, 2016—Chapter Meeting



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Viking
Tour
12-15-16

Fun Facts....

Brian Gatzke's wife, Carla, works for Daktronics in South Dakota. They are the company that built the big scoreboards for the US Bank Stadium and she was involved in the design and construction!

Jake Scheeler took some incredible photos of the Viking Tour - watch for them to be posted on the Website soon!!!





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Fax

To Maribelle From _____
 Fax: 651-633-5956 Tel _____
 Phone: 651-633-0676 Fax _____
 Date: _____
 Total Pages: 1



**Schedule: 11:00 am ~ Registration
 11:30 pm ~ Luncheon followed by the two-hour program**

"CONTRACTS IN A REAL ESTATE LENDING CONTEXT"

Please reserve the following space(s) for me on **January 26th at Jax Café**** in Minneapolis for the Luncheon and Program presented by the North Star Chapter and RMA
2 Hours Appraisal Institute - Approved, 2 Hours of Appraisal and Real Estate CE has been applied for!

Name: _____

Guest: _____

For those in the 7-county metro area there is no fee for this meeting if you have paid your Chapter Service Fees (CSF) for 2016. Please remember that the CSFs are due, and if you have not yet paid, we will be accepting a check or credit card for payment at the meeting.

For our Guests and those who belong to the North Star Chapter and do not pay the 2016 CSF, the fee for this meeting is \$50.00

Please make your reservations for the Luncheon by January 24, 2017.

Cancellations not called in by January 25, 2017 will be billed.

No Shows will be billed.

Fax: 651/633.5956

E-mail: maribellec@ aol.com

or mail your reservations to: Maribelle Cushman

1265 Josephine Road, Roseville, MN 55113

You can fax this form back to 651-633-5956 or send an e-mail: maribellec@aol.com

**And you can register online at:
www.northstarai.org/views/meetings**

**** Jax Cafe, 1928 University Ave. NE, Minneapolis, MN 55418**

For Directions: 612-789-7297 Website: <http://jaxcafe.com/?act=contactus>