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**North Star
Chapter**

NorthStarAI.org

June 2016 Newsletter

1265 Josephine Rd., Roseville, MN ~ 651-633-0676 ~ Web site: www.northstarai.org

June, 2016

News from 2016 - Chapter President - Tony Lesicka

Straight to the important things! The North Star Chapter has continued to work for your benefit during the first half of 2016, and not just the usual stuff like educational offerings, seminars and Chapter meetings. Our 18th Annual Trends Seminar was a huge success, with a great line up of speakers including Mayor Chris Coleman of St. Paul, and with more attendees than ever saying it was “the best Trends Seminar in a while!”

A big thank you and congratulations to Byron Miller, SRA, AI-RRS and his Government Relations Committee which includes Ray Vandevener, SRA; Christy Mackaman, MAI; and Brett Hall, MAI, SRA. On May 23, 2016, Governor Dayton signed into law a bill that Byron and his team worked tirelessly to push through Congress (which, let’s be honest, isn’t exactly an easy thing to do!). No longer will the Department of Commerce be able to charge appraisers for the cost of an investigation when no wrongdoing is found! Some definitions regarding AMCs were revised and improved upon to clarify their role versus those of a regular appraisal company! And the bill also included strong language regarding Reasonable and Customary Fees!

Importantly, this bill makes meaningful changes that don’t just benefit Appraisal Institute members, but the appraisal profession as a whole. We should be getting the word out to as many appraisers as possible, that this is the kind of good that comes from the Appraisal Institute (which had helped Byron along the way), the North Star Chapter and its volunteers like Byron, Ray, Christy and Brett!

Congratulations to those new designees in the first half of 2016 - Paul Grace, SRA; Jon Day, MAI; Phillip Vandevener, SRA; Robert Gehm, MAI - New SRA; David Lawrence, MAI, SRA - New AI-RRS; Christopher Mauer, MAI; Kyle Martin, MAI and John Kubes, MAI - new AI-GRS! Your hard work has finally paid off, and now you can start reaping the benefits of having an Appraisal Institute designation in this highly competitive and consequential market we are in.

Frances Odenthal, MAI and her nominations committee have found some excellent nominees for the 2017 Board of Directors. Thanks to all of you for your willingness to serve!

Our Chapter and our industry continue to face significant headwinds in terms of the demographic trajectory. Again, at a time when the Appraisal Institute, and the North Star Chapter in particular, have designated record numbers of appraisers, it hasn’t kept up with attrition, whether it be people finding new professions, retiring or, sadly, dying. This has impacted not just membership, but also education attendance and volunteers for the Chapter’s various committees. Admittedly, our Chapter membership has been declining over the past couple years, which has really put a lot of pressure on those volunteers, like our Government Relations Committee for example, to work not just for your benefit, but for the industry as a whole.

On that note, I renew my call for you to consider getting involved with the Chapter. We are working hard on some structural changes that will hopefully result in it being easier to volunteer, limiting responsibilities and making it easier to contribute and give back to this organization that provides such a benefit to the industry.

We look forward to continuing serving you, and look forward to interacting with you at all of our various education, seminars and events throughout the year.

Thank you again, and thanks to our Chapter volunteers and their efforts!

Tony Lesicka, MAI



Brian, Mayor Coleman & Tony

CONGRATULATIONS TO BYRON MILLER AND THE GOVERNMENT RELATIONS COMMITTEE ON APPRAISAL BILL PASSAGE IN MN

On May 31 we sent you all an e-mail asking that you "please join the North Star Chapter in sending sincere and heartfelt CONGRATULATIONS to the Government Relations Committee, chaired by BYRON MILLER, SRA-AI-RRS; and his committee members RAY VANDEVEER, SRA; CHRISTY MACKAMAN, MAI; BRETT HALL, MAI, SRA; and to Bill Garber and Scott DiBiasio with the A.I. National Government Relations Committee; Jason Messner, MAI - Chair of Region III; Craig Harrington, SRA, AI-RRS, A.I. Education Chair; Paul Eger - Vice President of Governmental Affairs with the MN Realtors; countless MN State Senators, MN State Representatives; so many of you who reached out to contact your Representative and many others!"

For those of you who didn't see this - the following article appeared in the Appraisal Institute's *Appraiser News Online* - June 8, 2016

"3 States See Action on AMC Legislation"



Minnesota, Louisiana and Illinois all took action in late May on legislation concerning appraisal management companies, the Appraisal Institute reported June 8. The governors in two states signed AMC legislation into law while a third governor is reviewing the legislation proposed in his state.

Minnesota Gov. Mark Dayton on May 23 signed into law SF 2665, legislation that makes several changes to the state's existing appraiser licensing and appraisal management company registration law, which originally was enacted in 2010.

The new law changes definitions to clarify that entities utilizing employee appraisers to complete appraisal assignments are not AMCs. The law also clarifies that entities with more than 15 independent contractor appraisers in Minnesota or more than 25 contractor appraisers in two or more states are AMCs and therefore subject to the state's AMC registration and oversight law.

The new law also will require AMCs operating in Minnesota to compensate appraisers at a rate that is reasonable and customary or otherwise face disciplinary action by the state's Department of Commerce. The legislation outlines how AMCs can satisfy the payment requirements. AMCs also will be required to pay appraisers within 30 days from the date that the appraiser provided their report to the AMC or 30 days from the date the AMC transmitted the report to their client, whichever comes first.

Additionally, the Minnesota law eliminates a provision in the state's appraiser licensing and certification law that had permitted the Minnesota Department of Commerce to charge appraisers the costs of an investigation even if the investigation found no violations on the part of the appraiser.

In Louisiana, Gov. John Bel Edwards on May 26 signed into law HB 804, legislation that clarifies that AMCs are required to compensate appraisers in accordance with the reasonable and customary fee provisions contained in federal law. The law also gives the Louisiana Real Estate Appraisal Board the authority to collect from AMCs the required National Registry Fees.

The Illinois General Assembly on May 31 completed action on HB 3333, a bill that would create an Appraisal Management Recovery Fund to be used in lieu of the existing surety bond. This Fund will be used to provide restitution to Illinois state-credentialed appraisers when they have not been paid by a failed AMC but have obtained a final judgment from a court. The fund will be subsidized by a fee (up to \$500) that each AMC operating in Illinois has to pay until such time as the fund reaches \$500,000. Once that amount is reached, the fee will no longer be imposed unless claims are paid. HB 3333 currently awaits consideration by Illinois Gov. Bruce Rauner.

Review Minnesota [SF 2665](#).

https://www.revisor.mn.gov/bills/text.php?number=SF2665&session=1s89&version=latest&session_number=0&session_year=2016&format=pdf

Again, many, many thanks to Byron, Ray, Christy and Brett for the incredible contribution they have made to the Appraisal Profession! It's nice to see this Committee get national recognition for all of their efforts as well.

**You will be voting on the North Star Chapter Slate of Officers for 2017
by Electronic Ballot on June 27, 2016
as shown below**

**No Additional Petitions for Nomination have been received and the
Slate will be voted on as presented to you on May 27th by Secretary Justin Reed, MAI
and the Nominating Committee Chaired by Frances Odenthal, MAI and
Committee Members - John Kubes, MAI - AI-GRS; Stuart Mortrude, MAI; Scott Neu, MAI,
and Laura Lamont, Candidate-General**

Slate for 2017

Chapter Officers:

**President..... Brian Tinjum, MAI
Vice President..... Justin Reed MAI
Secretary Josh Folland, MAI
Treasurer..... **Byron Miller, SRA, AI-RRS**
Ex-Officio:Anthony Lesicka, MAI (Immediate Past President)**

Directors:

***Ryan Bauer –Gen Cand. Desig..... 3 Year Term
Joan Johnson, RM 3 Year Term
Joe Ibach, MAI 3 Year Term
Mark Warren - Gen Cand. Desig..... 3 Year Term
.Eric Bjorklund, MAI 2 Year Term
Jon Gargulak, MAI..... 2 Year Term
Greg Reich, MAI, SRA 2 Year Term
Mary Ulwelling, SRA..... 2 Year Term
Ryan Bessler, MAI 1 Year Term
Joe Mako, MAI 1 Year Term
Lee Peterson, SRA..... 1 Year Term
Sam Schulte, MAI..... 1 Year Term
.....***

**Regional Committee Members (4) Brian Tinjum MAI (Automatic as President)
Two Year Term: Mike Moynagh, MAI; and Frances Odenthal, MAI (Educ. Chair)
One Year Term: Justin Reed, MAI (VP); Christy Mackaman, MAI**

**Regional Committee Alternates:
Two Year Term: Mike Bownik, MAI; Kevin Casserly, MAI, Brian Gatzke - Gen
Candidate for Design and Bill Waytas, SRA
One Year Term: Mike Tinker, MAI and Michelle Koeller, MAI**

**You have been asked to vote on the Electronic Ballot you received on June 17, 2016
All official signed ballots must be returned by June 27, 2016. Thank You!**

Congratulations to our newly Designated Members

Paul Grace, SRA

Jon Day, MAI

Phillip Vandever, SRA

Robert Gehm (MAI) - new SRA

David Lawrence, (MAI,SRA) - new AI-RRS

Christopher Mauer, MAI

Kyle Martin, MAI

John Kubes, (MAI) - new AI-GRS

Tony Ruzek, MAI

Welcome to

Candidate for Designation—General

Jonathan Barclay - Champlin

Nathan Haasken - Champlin

Practicing Affiliate

Sierra Hamilton - Minneapolis

Jeremiah Neville - Burnsville

Tom Mager - Cohasset

Justin Beyer - Bismarck, ND

Melody Devine - Minneapolis

Gary Spillman—Stanton

Donald Buckley - Park Rapids

Harry Johnson - St. Paul

Brock Boatman - Minneapolis

Affiliate

Gregory Drehmel - Sioux Falls

Brian Larson - Little Canada

Alex Oestreich - Fargo, ND

Next Appraisal Institute Education Trust Scholarship deadline is July 1st

The AIET offers options to Candidates for Designation to assist them in completing education deadlines

- Appraisal Institute Education Trust AI Course Scholarship
- Appraisal Institute Education Trust Minorities and Women AI Course Scholarship
- Appraisal Institute Education Trust Candidate for Designation Scholarship

Learn more about AIET Scholarships: email - educationtrust@appraisalinstitute.org

**Watch for news about North Star Chapter Scholarship
Opportunities early this fall!**

Upcoming Meetings and Events 2016

Date	Event	Location
Jun 28	Complex Litigation Appraisal Case Studies	CECC - U of MN St. Paul, MN
June 29 - June 30	The Appraiser as an Expert Witness: Preparation and Testimony	CECC - U of MN St. Paul, MN
July 12	Business Practices and Ethics	CECC - U of MN St. Paul, MN
July 13	7-Hour USPAP National Update Course (2016-2017)	CECC - U of MN St. Paul, MN
July 14	MN Supervisory/Trainee Course - 6 Hours	CECC - U of MN St. Paul, MN
July 24 - July 29	AI National Annual Meeting & All Region Meeting	Charlotte, NC
Aug 11 - Aug 12	Advanced Spreadsheet Modeling for Valuation Applications	CECC - U of MN St. Paul, MN
Sept 22 - Sept 23	AI - Chapter Leadership Meetings (CLP)- Chicago	A.I. - Chicago, IL
Sep 30 - Oct 01	AI - Instructor Qualifying Conference (IQC)	A.I. - Chicago, IL
Oct 19	North Star Chapter Meeting	Midland Hills Country Club - Roseville, MN
Nov 17 - Nov 18	AI - National Board Meetings - 4th Quarter	A.I.- Chicago, IL
Nov 21	November Chapter Meeting	Midland Hills Country Club - Roseville, MN

Please continue to watch our web-site for additional events and Educational Offerings that will be added.

www.northstarai.org

Important Education Reminders

Course Completion Certificates that are sent to you by the Appraisal Institute

Several students have received Course Completion Certificates from the Appraisal Institute that may or may not indicate the total number of hours that the student should receive upon completion of a course. This applies mainly to courses where an exam is involved.

Please check any certificates that you receive upon completion of a course to make sure that you have received the correct hours, i.e. if it is a 30 hour course with exam and the exam has been passed the certificate should indicate 30 hours. The number of awarded hours is smaller and can be found on the bottom right corner of the certificate. Many times the number of hours awarded may not include the exam hours and it isn't noticed until the student applies to upgrade a license. If it is past 60 days of completing the course, the Appraisal Institute will charge the student an additional fee. If done within the 60 day period there will be no additional fee. The Appraisal Institute requires that a form be filled in for a new certificate in both cases.

We ask that you check your certificates as soon as you receive them and if there is a discrepancy, please call the Chapter office and we will send you the form. We will also try to assist you in any way possible to assure you that you receive the number of hours you should be awarded.

2016 Important Trends Information

Thank you for attending the North Star Chapter of the Appraisal Institute's "2016 Real Estate Trends" Seminar on May 18th. It has become a 'reunion' of sorts for many of you who have been with us for this seminar from the beginning when Tim Mardell, MAI and his committee (Ev Strand) began the tradition of the 'Trends' seminar 18 years ago. It's nice to see you and all of our newer attendees and have a chance to visit and begin and re-new friendships along with hearing the newest from our Residential, Commercial and General speakers. It was a nice day for all of us and we were happy you were with us.

Just wanted to update you on a few things relating to the Seminar:

Continuing Education Completion Certificates

Course completion certificates for the Trends seminar have been mailed to all attendees. If for some reason you have not received the certificates that you need, please contact the Chapter Office at 651.633.0676 and we will try to make sure you have all of the correct certificates.

Entries on the Pulseportal system....

All the entries for the **APPRAISAL CE** have been uploaded to the Pulse portal system, either Commercial/General or Residential/General. Your transcript on Pulseportal should show 8 Hrs. of appraisal CE for Trends. If it doesn't, please contact the Chapter office and the correction will be made immediately.

All who signed for **REAL ESTATE** Continuing Education on the sign-in sheets have been uploaded on the Pulseportal system as well. If in checking you don't find a posting to your REAL ESTATE records (this is not to be confused with Appraisal Continuing Education) - please let Maribelle know at 651.633.0676. We did find that at least 20 of you needed Real Estate CE - BUT did NOT sign-in. Those we were able to find were added to the Pulseportal System. We realize that those of you who need to renew Real Estate Licenses have a June 30th deadline to meet.

PowerPoint Presentations

So many of you have asked when the PowerPoint presentations would be available and wanted you to know that all are now posted for your viewing on the Chapter Website—www.northstarai.org click on: "Downloads". Thanks to all the Instructors who were so gracious in allowing us to post them!

Again, many thanks for joining us - we're already beginning to plan the 19th Annual Trends for 2017 and will hope to have you join us on **MAY 16, 2017 !!!**
Brian Tinjum, MAI and the 2016 Trends Committee

DO YOU NEED TO RENEW YOUR LICENSE BY AUGUST 31st?

July 12 - Business Practices & Ethics
4 Hours MN CE and 7 Hours Appraisal Institute CE

July 13 - 7– Hour National USPAP Update Course (2016-2017)
7 Hours required CE (every two years)

July 14 - MN Supervisory Appraisal/Trainee Course
6 Hours CE w/Exam

Also in August...

Advanced Spreadsheet Modeling for Valuation Applications

August 11-12 - 15 Hours CE w/Exam

**The registration is low for this class, if you are interested please sign-up now!
We don't want to cancel a course that so many of you requested!**

Registration Available - Sign-Up NOW

<http://www.northstarai.org/pages/education>

Watch for new offerings to be added to the Education Schedule.

**The Education Committee is planning to offer 2 or 3 - Chapter Developed 4 Hr. Seminars
before the end of the year.**

Announcements will be coming soon!!!!

To all North Star Chapter Members, Candidates, and Affiliates,

2016 has been a challenging year in education. There are less people getting into the industry and with many candidates earning designations since the beginning of the candidate for designation program in 2014, the need for classroom education seems to have slowed down considerably. It is difficult for the chapter to offer a full schedule of qualifying education for licensing.

Looking ahead, education will continue to be a challenge for local chapters with the changes in AQB requirements and the decline in appraiser trainees. If you are looking for a course or considering taking a course on our schedule, please register or email the chapter office. We would like to add courses needed. We do not want to cancel courses or seminars due to low enrollment. There are no winners and it is discouraging when this happens.

In 2017 we will be looking at hot topics and relevant seminars to offer and again we are looking to our members, candidates and affiliates for your input on what courses/seminars you would like to see on the schedule. Please email Frances Odenthal, MAI - frances.t.odenal@wellsfargo.com or maribelle@northstarai.org and let the Education Committee know what you would like to see offered.

The Education Committee will be putting together a schedule of offerings for 2017 during July and August. Candidates for Designation and Practicing Affiliates will be receiving surveys in July. Please take the time to fill out the survey when you receive it! WE TRULY NEED YOUR HELP!

Online Education >>
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Search Classes

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*Jason Messner, MAI - Chair of Region III and our North Star Chapter
Regional Representatives will attend the All-Region Meetings held in Charlotte*

Jason Messner, MAI is the current Chair of Region III. We would like to thank Jason for his hours of service and commitment to this position. Many of you don't realize that Jason has been involved at the Region level for over 7 years as he's moved up to become the Chair. He attends all Region Meetings, the Appraisal Institute National Board Meetings and spends hours working through issues that he handles as the Region III Chair. Jason has also attended all the North Star Chapter Board Meetings listening to reports and many local concerns so that he has his pulse on Chapter issues that may need to be discussed at the Region meetings and then possibly at the National BOD meetings. He has worked diligently and with strong conviction to represent not only our Chapter, but Region III from well before the start of this long trek!

How very fortunate this Chapter is to have a 'volunteer' who has sacrificed so many things to make such a meaningful contribution on behalf of all of us

Thank you also, to the **Chapter Region Representatives and to the Alternates** (who have been so willing to fill in when needed) for the time they commit to representing our Chapter at these meetings.

Craig Harrington, SRA, AI-RRS, as the National Chair of Education, is another Chapter Member who will be in attendance at these meetings. Craig spends hours that can't be counted serving the AI and all of us to make sure that all of your Education needs are met. Remember to thank all of these friends for their service!

Save the Date!



2016 Annual Conference

July 25-27, 2016

Sheraton Charlotte | Charlotte, North Carolina



**NAVIGATING
VALUATION**

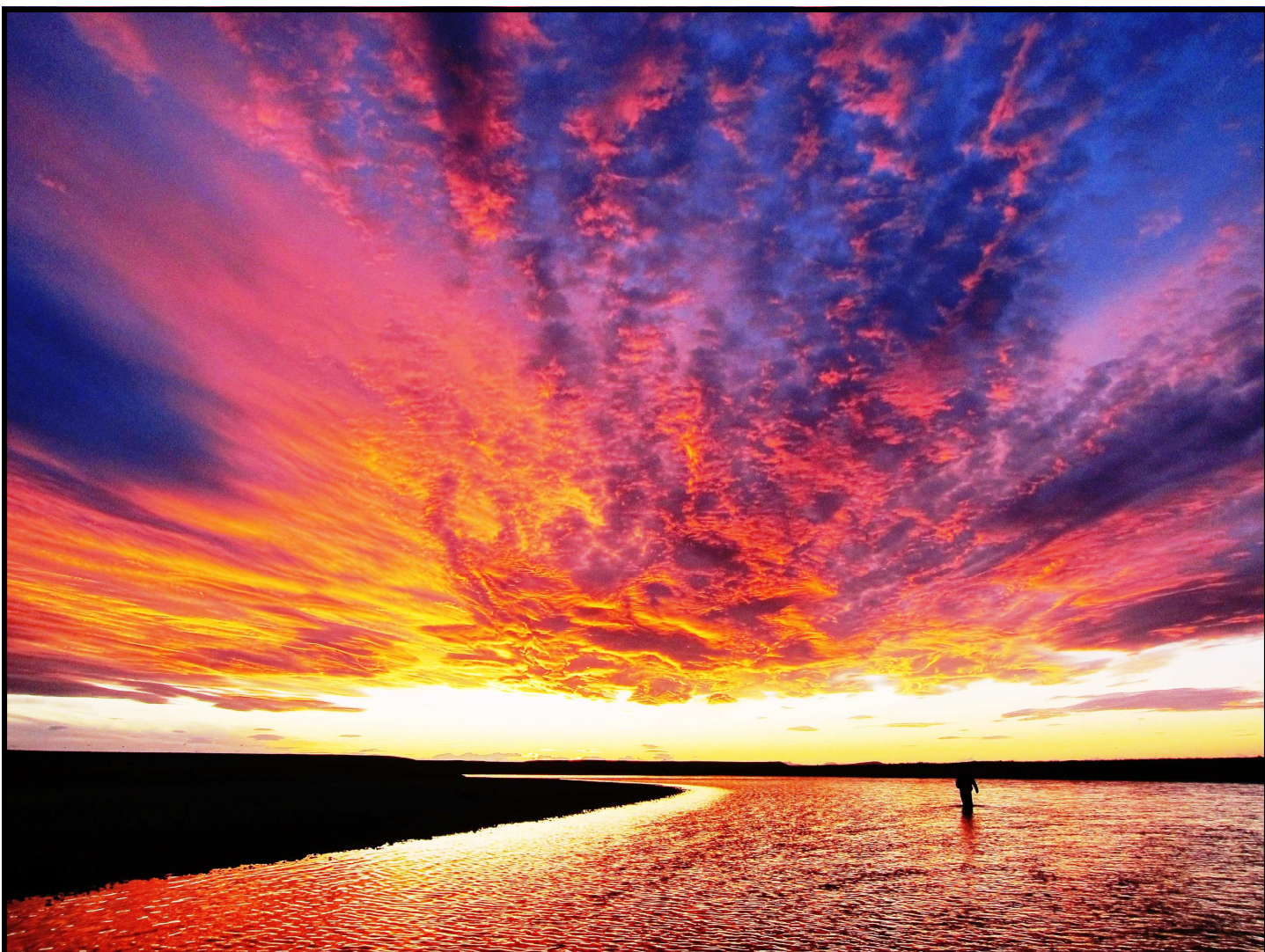
The Appraisal Institute's Annual Conference is a first-class event that attracts valuation and real estate professionals from across the country and around the world.

You won't want to miss what the 2016 Annual Conference has to offer:

- Network with your peers; breakfast, lunch and cocktail receptions are included with registration.
- Choose from more than 30 exceptional education sessions.
- Earn up to 16 state CE hours and up to 77 Appraisal Institute CE points.
- See exhibits of the latest cutting-edge valuation products and services.
- Attend the Appraisal Institute's final night President's Gala.
- Enjoy all the sights and sounds of Charlotte, North Carolina.

The Appraisal Institute's Annual Conference is a first-class event that attracts valuation and real estate professionals from across the country and around the world.

Detailed Info: <http://www.appraisalinstitute.org/annual-conference/> - **Online Registration closes July 5th**



On one of the rainy, foggy days we had this last week, Craig Solum, MAI, SRA from Spooner, WI sent me this incredibly beautiful picture he had taken at sunset on a fishing trip to the Rio Grande River in the south tip of South America, where he had been fishing for two weeks in January.

Craig is an avid fisherman who has traveled to all ends of the earth and all countries and places in between with not only a fishing pole in one hand, but I have to believe, a camera in the other. I have been the lucky recipient of many of his awesome pictures - showing not only incredible catches but incredible scenery.

Craig sent me this lovely picture on that gloomy day with the thought that he hoped "the end to my day was as beautiful".

I wanted to share this picture and the thought with all of you!

Thanks, Craig!!!

A Sunny, Warm and Happy Summer to you all