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**North Star
Chapter**

NorthStarAI.org

June 2015 Update-News 1265 Josephine Rd., Roseville, MN ~ 651-633-0676 ~ Web site: www.northstarai.org

June, 2015



**Some kind thoughts that have
been sent to the Chapter**

"There are no words to adequately describe how much all of us will miss Kurt. A very sad day. But with all passing's, it is the memory of the good times that we think of at these times. "

"You truly couldn't meet a finer person than Kurt. It is a loss for his family, the North Star Chapter & myself. "

"This is truly sad news, Kurt was such a great guy and a valuable contributor to the Appraisal Institute. "

"I am shaken to the core! Life sometimes is so very difficult to understand. Kurt's dedication to Chapter Education was awesome! "

"I was shocked and saddened by the death of Kurt who has meant so much to our chapter. "

"The real estate industry in general and the appraisal industry in particular lost a wonderful professional and the SCSU Real Estate Program lost a wonderful participant and advocate. I know I will miss his smiling face at so many functions. "

There will be a Memorial for Kurt on August 15th.... Watch for details as they are available

Kurt M. Ophus

**Beloved Brother, Uncle, Colleague and Friend
to All of us
Passed away on June 19th**

**Kurt has been the Education Chair
of the North Star Chapter since 2003**

**Each day brings reminders to all of us of
how tirelessly he worked and contributed to the
Chapter in so many ways on our behalf. We are
only beginning to realize how greatly our
education champion will be missed.**

*Being male is a matter of birth, being a man is a matter of age but
being a gentlemen is a matter of choice.*

Congratulations to our newly Designated Members

Gary Battuello, MAI, SRA - AI-GRS

Duluth, MN

Thomas W. Hamilton, PhD - MAI

Mahtomedi, MN

Janene Hebert - MAI

Minneapolis, MN

Byron Miller, SRA-AI-RRS

Minneapolis, MN

Sam Rieffenberger, MAI

Watertown, SD

Joshua Simonson, MAI

Minneapolis, MN

Welcome to

Eric Coglianesse—Minneapolis, MN

Candidate for Designation—General

Allan Hall - Brandon, SD

Candidate for Designation—Residential

Michael Lillibridge

Practicing Affiliate

Shane Maki

Practicing Affiliate

Ricky Sommers

Affiliate

Christopher Stockness

Candidate for Designation - MAI

Joel Tucker

Practicing Affiliate

**You have voted on the North Star Chapter Slate of Officers for 2016
The electronic balloting system closed on June 26, 2015
and the following Slate was elected and verified by the Chapter Secretary,
Brian Tinjum, MAI on June 27, 2015**

**Special thanks to the Nominating Committee Chaired by Julie Bjorklund, SRA and
Committee Members - Nick Ostman, MAI, Pat Grengs, SRA-AIRRS and Joe Mako, MAI
for their work in presenting the following slate!**

Slate for 2016

Chapter Officers:

**President.....Anthony Lesicka, MAI
Vice President..... Brian Tinjum, MAI
Secretary..... Justin Reed, MAI
Treasurer..... Josh Folland, MAI
Ex-Officio: Frances Odenthal, MAI (Immediate Past President)**

Directors:

**Eric Bjorklund, MAI 3 Year Term
Jon Gargulak, MAI..... 3 Year Term
Greg Reich, MAI, SRA 3 Year Term
Mary Ulwelling, SRA..... 3 Year Term
Joe Mako, MAI 2 Year Term
Lee Peterson, SRA 2 Year Term
Tim Rye, Cand. General 2 Year Term
Sam Schulte, MAI 2 Year Term
Janene Hebert, MAI 1 Year Term
Laura Lamont - Cand. General 1 Year Term
Alan Leirness, MAI 1 Year Term
Scott Neu, MAI 1 Year Term**

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**Regional Committee Members (4) Tony Lesicka, MAI (Automatic as President)
One Year Term: Jeff Warfield, MAI; and Brian Tinjum, MAI (VP)
Two Year Term: to be filled (Education Chair); Christy Mackaman, MAI**

Regional Committee Alternates:

**Two Year Term: Kevin Casserly, MAI; Brian Gatzke, Candidate General; Michelle
Koeller, MAI, Byron Miller, SRA-AIRRS; Mike tinker, MAI**

One Year Term: Robert Gehm, MAI

Congratulations to all and thank you to all who voted!!!

Those with New Licensees those with MN APPRAISAL LICENSES that EXPIRE AUGUST 31, 2015
Have you consented to a Criminal History Record & submitted A Fingerprint card?

Under Minnesota law, an individual applying for an initial resident real estate appraiser license or a renewal resident real estate appraiser license must consent to a criminal history record check and submit a fingerprint card.

The FBI background check can take several weeks. Based on federal and state requirements governing real estate appraiser licensing, the Minnesota Department of Commerce will not issue or renew a real estate appraiser license before receiving the background check results.

You are strongly encouraged to have your fingerprints taken electronically at a PSI test center before the renewal period opens on July 1, 2015. The earlier you submit your fingerprints, the greater the chance that the results of your background check will be received by the Commerce Department in time for your license to be renewed. You may visit a PSI test center during the designated times listed (see link below).. Appointments cannot be scheduled in advance; walk-in fingerprinting services are provided on a first come, first served basis.

For Background Check FAQs, PSI Test Locations and Walk-In Fingerprinting Hours (with a map) GO TO

<http://mn.gov/commerce/licensees/appraiser-license/Individual-Licenses/background-check.jsp>

The total cost of electronic fingerprinting performed at the PSI test center is \$50.50. This includes charges for background checks conducted by the Bureau of Criminal Apprehension, the FBI, and vendor processing fees. You may also have this done at many local police stations—but call first to make sure they will be able to accommodate you.

You should have received a copy of this notice from the MN Department of Commerce.

THE BOTTOM LINE IS THAT YOU WILL HAVE TO MEET THIS REQUIREMENT OR RISK NOT HAVING YOUR LICENSE RENEWED!!!

Important Education Reminder

As you get ready to renew your license, are you discovering you are missing Course Completion Certificates?

If you are, please remember:

- The Chapter is able to give you copies of most of the Seminars you may have taken.
- If you are missing a certificate for the 7-Hour USPAP or a course with an exam, the Chapter will NOT be able to give you a copy of the certificate. You will need to request a duplicate copy of the course completion certificate from the Appraisal Institute. But before you do, check your spam or junk mail approximately two weeks after you completed the course.— it may be hiding in one of these folders.
- Call the Chapter if you have any questions— but asap. It will be hard to retrieve them a few days before the August 31st deadline!.

Important Education Reminders

Course Completion Certificates that are sent to you by the Appraisal Institute

Several students have received Course Completion Certificates from the Appraisal Institute that may or may not indicate the total number of hours that the student should receive upon completion of a course. This applies mainly to courses where an exam is involved.

Please check any certificates that you receive upon completion of a course to make sure that you have received the correct hours, i.e. if it is a 30 hour course with exam and the exam has been passed the certificate should indicate 30 hours. The number of awarded hours is smaller and can be found on the bottom right corner of the certificate. Many times the number of hours awarded may not include the exam hours and it isn't noticed until the student applies to upgrade a license. If it is past 60 days of completing the course, the Appraisal Institute will charge the student an additional fee. If done within the 60 day period there will be no additional fee. The Appraisal Institute requires that a form be filled in for a new certificate in both cases.

We ask that you check your certificates as soon as you receive them and if there is a discrepancy, please call the Chapter office and we will send you the form. We will also try to assist you in any way possible to assure you that you receive the number of hours you should be awarded.

2015 Important Trends Information

Thank you for attending the North Star Chapter of the Appraisal Institute's "2015 Real Estate Trends" Seminar on May 13th. It has become a 'reunion' of sorts for many of you who have been with us for this seminar from the beginning when Tim Mardell, MAI and his committee began the tradition of the 'Trends' seminar 17 years ago. It's good to see you and all of our newer attendees and have a chance to visit and begin and re-new friendships along with hearing the newest from our Residential, Commercial and General speakers. It's a nice day for all of us and we were happy you were with us.

Just wanted to update you on a few things relating to the Seminar:

Continuing Education Completion Certificates

Course completion certificates for the Trends seminar have been mailed to all attendees. If for some reason you have not received the certificates that you need, please contact the Chapter Office at 651.633.0676 and we will try to make sure you have all of the correct certificates.

Entries on the Pulseportal system....

All the entries for the **APPRAISAL CE** have been uploaded to the Pulse portal system., either Commercial/General or Residential/General. Your transcript on Pulseportal should show 8 Hrs. of appraisal CE for Trends. If it doesn't, please contact the Chapter office and the correction will be made immediately.

All who signed for **REAL ESTATE** Continuing Education on the sign-in sheets have been uploaded on the Pulseportal system as well. If in checking you don't find a posting to your REAL ESTATE records (this is not to be confused with Appraisal Continuing Education) - please let Maribelle know at 651.633.0676. We did find that at least 20 of you needed Real Estate CE - BUT did NOT sign-in. Those we were able to find were added to the Pulseportal System. We realize that those of you who need to renew Real Estate Licenses have a June 30th deadline to meet.

PowerPoint Presentations

So many of you have asked when the Power Point presentations would be available and wanted you to know that the ones we were allowed to post have been posted on our North Star Chapter website under downloads

Again, many thanks for joining us - we're already beginning to plan the 18th Annual Trends for 2016 and will hope to have you join us on May 18, 2016 !!!

Tony Lesicka MAI and the 2015 Trends Committee

DO YOU NEED TO RENEW YOUR LICENSE BY AUGUST 31st?

7– Hour National USPAP Update Course (2014-2015)

July 22 - 7 Hours required CE (every two years)

Business Practices & Ethics

July 21 - 4 Hours MN CE and 7 Hours Appraisal Institute CE

Evaluating Commercial Construction**

August 3-4 - 15 Hour Seminar

Evaluating Residential Construction**

August 5 - 7.5 Hour Seminar

!
**The registration is low in these classes, if you are interested please sign-up now! We don't want to cancel courses that so many of you requested! These great offerings allow you a perfect opportunity to pick up those needed CE hours before August 31st. It is the last time these two seminars will be taught in Minnesota - James Canestaro, the Instructor, is retiring.

Also in August and September...

General Appraiser Site Valuation and Cost Approach

August 10 - 13 - 30 Hours QE/CE w/Exam, 28 Hours no/Exam

General Appraiser Market Analysis and Highest and Best Use

September 29 - Oct 2 - 30 Hours QE/CE w/Exam - 28 Hours no/exam

in December

General Appraiser Report Writing and Case Studies

December 1-4 - 30 Hours QE/CE w/exam, 28 Hours no/exam

Registration Available - Sign-Up NOW

<http://www.myappraisal institute.org/education/NorthStar.aspx>

Online Education >>

Learn at your own pace anytime, anywhere.

Search Classes

AI®

Minnesota Supervisor/Trainee Appraiser Course

August 6, 2015

Testimonial from President Frances Odenthal

Many of our members had the impression, that if they were a supervisor, or a trainee, prior to 1/1/2015; that the new law did not apply to you. Appraisers understood they would be 'grandfathered' into this new law. You are correct. They are. For the original supervisor/trainee relationship they had as of January 1. However, if a supervisor adds any NEW trainees, or if a trainee works with another licensed/certified appraiser, who was NOT their supervisor on January 1; then attending this course is a requirement for these individuals involved.

Also, during this course, other appraisal requirements (MN State Law) were highlighted, including the following:

2014 MINNESOTA STATUTES

82b.17 LICENSE DESIGNATION.

When a real estate appraiser uses the designation real estate appraiser or similar terms in an appraisal report OR IN A CONTRACT or other INSTRUMENT USED BY THE LICENSE HOLDER IN CONDUCTING REAL PROPERTY APPRAISAL ACTIVITIES OR IN ADVERTISEMENTS, *THE APPRAISER SHALL PLACE THE APPRAISER'S LICENSE NUMBER ADJACENT TO OR IMMEDIATELY BELOW THE DESIGNATION USED AND INDICATE THE CLASS OF LICENSE HELD.*

HISTORY: 1989 C 341 ART 1 s 17; 1991 c 97 s 10; 1002 c 363 art 1 s 4

I requested additional clarification on this particular issue from the Department of Commerce. Most appraisal reports will include the professionals' license number. But do each of us send appraisal related emails with the license number? What about your business cards, that identify you as an appraiser? Is your license number indicated there? What if you place an advertisement in a newspaper, newsletter, etc? Do you include your type of appraisal license, and the state number? I confirmed this afternoon with the State Department of Commerce, that in the course of conducting appraisal related activity "If there a chance the recipient of the email might reasonably need that license number, it should be available." Therefore, when emailing a client – yes, the license # is required. And for business cards and advertising oneself as an appraiser, the license # is also required.

Based upon these examples alone, those who attended this first course felt that they gained very pertinent information to implement immediately in their current appraisal practice. And, some attendee realized that they have not been 100% compliant to State Laws, due to ignorance of the specifics of the law. Being informed, these appraisers can make the necessary corrections, to avoid issues with the State Law.

This course will be offered again, on [August 6th](#), at the U of M Campus. Previous students recommend that all appraisers take this course. The law has been in effect since January 1. Nearly 6 months have gone by, and it is likely that we don't know the specifics of the law. Does that concern you? It concerns your livelihood.

If you have questions or concerns, about these new regulations, [sign up now for the course!](#)
The course, is occurring August 6th, just in time for 6 hours of continuing education, prior to license renewals!

Advanced Concepts and Case Studies

July 16 - 22

375 Points-AI - 38 Hrs.QE/CE with exam - MN
Designation Course/General Appraisers

DEADLINES ARE APPROACHING FAST!!!

- You must receive a “Pass” grade on the Diagnostic Test 14 days before the class begins
- Last Day to register for the course with printed Materials—14 days before the class begins
- Last Day to register for the course - 10 days before the class begins

If you are planning on taking this course, PLEASE pay attention to the deadlines.
No exceptions will be made to the above dates!!

The North Star Chapter of the Appraisal Institute
and the
First International Bank and Trust of Fargo, ND will offer

July 20-23

General Appraiser Market Analysis and Highest and Best Use

30 Hours including the Exam Fees: \$450 - AI Fee; \$500 - Full Fee

Fargo, ND

THIS IS AN INCREDIBLE OPPORTUNITY FOR THOSE OF YOU IN THE FARGO AREA TO TAKE SEVERAL OR ALL OF THESE CLASSES TO UPGRADE YOUR LICENSES - OR TO WORK ON AN MAI DESIGNATION RIGHT IN YOUR OWN BACKYARD

IT WILL ALSO OFFER THOSE IN THE NORTH STAR CHAPTER OR FRIENDS OF THE CHAPTER ANOTHER ALTERNATIVE VENUE/TIME TO COMPLETE THESE IMPORTANT CLASSES!

WHAT AN EXCITING AND TREMENDOUS OPPORTUNITY!

Changes to Candidate for Designation Requirements Including the Practicing Affiliate Category

Practicing Affiliate Category

The Appraisal Institute Board of Directors approved amendments to AI Bylaws that permit Candidates for Designation who were Associate Members on Dec. 31, 2012, to transfer to the Practicing Affiliate category.

The AI Admissions department sent an email May 12 to qualifying Candidates who:

- Did not meet 2014 Annual Minimum Progress ***and***
- Did not request an extension to remain in the Candidate for Designation program; ***or***
- Asked to leave the Candidate for Designation program, but hoped to continue affiliation (if permitted at a later date) as a Practicing Affiliate.

Admissions informed eligible Candidates that it will update their category from Candidate for Designation to Practicing Affiliate on June 15, unless they contact Admissions to discuss resignation or the possibility of remaining in the Candidate program if they are eligible to obtain an extension. AI will not consider an extension request without a commitment to make significant progress this year.

If these Candidates do not wish to be Practicing Affiliates, they have 30 days from the date of the letter to contact the AI Admissions department to discuss their options. If you or your Candidates have questions, please contact the AI Admissions department at (312) 335-4111 or admissions@appraisalinstitute.org.

Candidate Attendance Requirement

The Appraisal Institute Board of Directors also approved amendments to AI Bylaws that remove the Candidate Attendance Requirement for Candidates for Designation, effective immediately. More than 500 Candidates had not completed the requirement — which, per AI Regulations, exposed these candidacies to termination.

NORTH STAR CHAPTER - EDUCATION REGISTRATION FORM - 2015

Name of Course or Seminar _____

Name, Designation

E-Mail Address (Required)

Firm Name

Firm Address

City, State, Zip

Phone/Fax

Appraisal License # _____ Real Estate License # _____

Assessor # _____

Fee: _____ AI or _____ Full Fee

Method of Payment (Please check one)

_____ I have enclosed a check or money order payable to the North Star Chapter

_____ I authorize payment on my credit card: VISA MasterCard American Express

Account Number _____ Expiration Date _____

CCV # (on Back of card) _____ Name as printed on card _____

Billing Address for card

Please copy and mail this form to:

North Star Chapter of the Appraisal Institute
1265 Josephine Road
Roseville, MN 55113

Of fax this form to 651.633.5956

