

The North Star Chapter of the Appraisal Institute presents...

22nd Annual Real Estate Trends SEMINAR – August 4th



Fantastic Speakers - Fantastic Topics - Fantastic Seminar!!

This seminar offers an update of local real estate trends and issues for 2021 that will appeal to all appraisers and real estate professionals. It provides both residential and commercial topics concurrently in the morning and a general session of timely topics in the afternoon. Each session will be led by top professionals in the field of real estate.

The Morning Residential Session will include the following presentations:

- “How Smart is Your Smart Home” – Brandon Doyle, Re/Max
- “Appraisal Compliance and the AMC” – Thomas Hack, Red Sky Risk Services
- “Minneapolis 2040 Zoning and Highest and Best Use” – Byron Miller, BM Appraisal

The Morning Commercial Session will include the following presentations:

- “Capital Markets Update: Visualizing the Real Estate Landscape” – Joel Torborg, CBRE
- “Trends in the Hotel Market” – Brett Hall, Hennepin County
- “Industrial Market Update” – Duane Poppe, Lee & Associates
- “Retail 2.0 Emerging from COVID-19” – Eric Bjelland, Midwest Retail Ventures

The Combined Afternoon Session will include the following presentations:

- “Minnesota’s Labor Market in 2021” – Timothy O’Neill, Minnesota Department of Employment and Economic Development
- “Twin Cities Multifamily Market 2020-2021” - Tom O’Neil, Colliers Mortgage
- “Conservation Easements” – Howard Roston – Fredrikson & Byron

Register for the *Morning Residential Session* or the *Morning Commercial Session*. The afternoon General Session is a combined session for all registrants.

Registration begins at 8:00 am - Class will be over at 5:00 pm

Tuition includes seminar, handouts, refreshment breaks, and lunch.

Instructors: Each session will be lead by top professionals in the field of real estate.

Tuition: \$190.00 or \$225.00 *Late Registrants/ Walk-ins*

Continuing Education Credit:

7 Hours of Appraisal Institute Continuing Education approved.

7 Hours of Appraisal Continuing Education and Real Estate Continuing Education; Applied for in Minnesota.

7 Hours of Assessor CEUs, Applied for in Minnesota.

This program was developed and is administered by the North Star Chapter of the Appraisal Institute.

**PLEASE - SIGN-UP for the Morning Commercial or the Morning Residential Session (only one)
the General Afternoon Session is for all attendees!**

Register Here: Commercial: <http://www.myappraisalinstitute.org/education/NorthStar.aspx>

Residential: <http://www.myappraisalinstitute.org/education/NorthStar.aspx>

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*The "Trends" seminar will be held at the Continuing Education and Conference Center - University of Minnesota, St. Paul Campus,
1890 Buford Avenue, St. Paul, MN 55108 - 612-624-3275*

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